



OUR SERVICES

- Valuation Advisory Services
- Residential & Commercial Leasing
- Property & Facility Management
- Residential & Commercial Sales

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www.aolmanagementconsult.com.ng

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ABOUT US

AOL Consult has been established as a real estate company in Lagos, Nigeria. Our key business model is based on the accomplishment of properties and assets in the real estate market in Nigeria.

The firm was founded by Ademola Ladega, after he spent ten successful years in the real estate advisory business with Ismail and Partners, (one of the leading firms of Chartered Surveyors and Real Estate Consultants in Nigeria) where he contributed a great deal to the success of the firm and rose to become a Senior Associate and the Team Lead of the valuation department.

He is a licensed real estate valuer and a certified/chartered management consultant. Under his direction he has managed the day to day operations and marketing strategies for the valuation department in his previous employment.

Ademola Ladega had the vision to expand beyond facilitating traditional real estate services and provide a complete range of sales, leasing, consulting, development, management and Valuation services.



With a potential of having large portfolio of property listings, management and valuation services in Nigeria, AOL Consult is prepared to fulfill all real estate requirements. In consonance with our business model at AOL Consult, we provide Estate Agency Services, all types of assets valuation for all purposes, Property & Facilities Management, Property Development, Feasibility and Viability Appraisal and many more services in the real estate sector.

Our Valuation services covers all types of Movable and fixed assets, among which include Tank Farms, Vessels, Dredgers, Power Plants, Heavy Duty Production and Processing Plants, filling Stations, Tractors, Bulldozers, as well as other Plant and equipment. The valuation scope also extends to business valuation, Valuation of non financial liabilities, valuation of inventory, tangible asset and intangible assets such as Goodwill and big data.

The valuation reports prepared by our firm are in strict compliance with standards issued by ESVARBON Nigeria Valuation Standards (Green Book) 2018 RICS Valuation – Global Standards 2022, the IVS International Valuation Standards, 2022, International Public Sector Accounting Standard IPSAS 17, International Financial Reporting Standards (IFRS) and IAS 40 Investment Property, all of which are fully endorsed by the Nigerian Institution of Estate Surveyors and Valuers (NIESV).

COMPANY STRATEGIES

The People

To be a leader in the real estate industry by providing enhanced services, relationship and profitability to all stakeholders

Vision

To provide quality services that exceeds the expectations of our esteemed customers.

Mission Statement

To build long term relationships with our customers and clients and provide exceptional customer services by pursuing business through taking initiatives, innovation and advanced technology.



OBJECTIVES

1. To generate profit.
2. To be a pacesetter in real estate services by exceeding customer's expectations.
3. To provide unparalleled real estate services to local and multinational clients by providing them professional consultancy
4. To provide exceptional customer service and peace of mind in every transaction.
5. Build lifetime relationships with our customers and stake holders.



CORE VALUES

We believe in treating our customers with respect and Serving with integrity and business ethics into all aspects of our business functioning

1. Concentrate on what we are good at
2. Respond to dynamic market changes
3. Relationship means a lot in business.
4. Growing through innovation and creativity.

Our Clients





VALUATION ADVISORY SERVICES

AOL provides holistic valuation, advisory and consulting services for real estate assets owners, Real estate developers (REITS) investors and lenders, combining our specialized expertise and premier technologies to deliver high quality valuation reports that meets the client's need

Our areas of coverage includes Commercial properties, Residential properties, Retail Industries and Logistics, Entertainment Venues Agro allied industries, Manufacturing Industries, Healthcare, Hotels and Resorts, Petroleum and Extractive Industry, Automotive Industry etc.

Valuation of assets and liabilities can be done for various purposes, which include:

- Buying or Selling Property
- Taxation
- Rent Function
- Security of loans or Mortgage
- Compulsory acquisition
- Insurance
- Financial Reporting
- Mergers and Joint Venture



PROPERTY MANAGEMENT

We provide a very comprehensive management services, which can best be described as complete service. By complete service we mean that we can handle selection of tenants and screening process, day-to-day operations and property management, rent collection, tenant's evictions and much more. We work throughout Lagos, South west Nigeria and the Federal capital territory and we're able to provide focused, market-specific service through our team throughout the regions we cover in Nigeria.

SUPERIOR TENANT SELECTION PROCESS

We help owners with their tenant selection process, and when we do this, we leave no stone unturned.

Quality tenants are highly prized and our management team is skilled at screening tenancy applications. Our aim is to ensure that our property owners get the calibre of renters they deserve and we believe that the screening process is one of the most important parts of the tenancy.



SPECIALIZATION

We have fully trained and qualified staff deployed in our departments, providing specialized and dedicated services for every client across different sectors as highlighted below

AREAS OF SPECIALIZATION



SELLERS

Our team of real estate agents have a great deal of local area expertise and also have the skills to ensure that the correct market price is set for properties and can negotiate the appropriate price to purchase or sell a



LAND SURVEYING

AOL provide land surveying services which also includes associated services such as analysis and utilization of survey data, subdivision planning and design, writing legal descriptions, mapping, construction layout, and precision measurements of angle, length, area, and volume.



BUYERS

As a buyer, we help you to choose what's best for you, in line with your budget and preferred location. Our aim is to listen to your needs and requirements, comprehend them and thereafter respond & react proactively to ensure your needs are met



GOVERNMENT AGENCIES

At AOL, we provide valuations for public sector entities as mandated by IPSAS International Public Sector Accounting Standards)



REGISTRATION PERFECTION

Land title is a bundle of rights exercisable over a piece of property. It is essential upon acquisition or transfer of interest/rights in a property from one party to the other, that the beneficiary registers his/her interest.. At AOL, we assist our clients in registering their titles in any part of Nigeria and with any authority (Federal, State and Provincial levels.



LANDLORD

We offer the highest quality property management services to our landlords. We understand that real estate assets are investments with financial value, which must be managed well in order to derive optimum return on investment.



VALUATION FOR LENDERS & MORTGAGE

We take our time on valuation exercise by carrying out sufficient checks on the valuation reports before being sent out to our clients. At AOL Consult, professionalism comes first, as our valuations cannot be influenced to tilt to a lower value or higher value, where market evidence suggests the contrary.



OUR TEAM

Our team consists of highly skilled real estate consultants who have an extensive knowledge about the ongoing market status of the properties in Lagos and its emerging market trends. We work to perform our tasks honest, friendly, flexible, patient and are persuasive with clients. We are confident and self-disciplined, optimistic and constantly striving for excellence.

The team is led by Ademola Ladega who is an Experienced Certified Real Estate and PME Appraiser in Nigeria, and a fellow of Institute of Management Consultant (FIMC, ANIVS, RSV, and MNIM)

He has participated in four international valuation conferences in 2015, 2017, 2019 and 2022 held in Japan, Australia, New Zealand and Saudi Arabia respectively, to increase his knowledge and capacity about the valuation profession and also held different positions in the Professional Group of Plant & Equipment Valuation of the Nigerian Institution of Estate Surveyors and Valuers (NIESV).

He has extensive experience of providing valuation services in Nigeria to large public and private companies in many sectors including utilities, banking, insurance, financial services, agro-industrial, shipping, commercial and trading sectors. He also has experience in reporting in accordance with the regulatory requirements of Nigeria, in full compliance with IVS, RICS, IFRS, IAS, IPSAS, USGAAP. Unwaveringly adapts to and incorporates the newest technology and real estate and Plant Machinery & Equipment (PME) appraisal standards.

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